

COACHING REFERENCES



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- **SECTION 1:** Sales Accelerator Coaching
- **SECTION 2:** Executive Coaching
- **SECTION 3:** Powerful Life Goals Coaching



Section 1: SALES ACCELERATOR COACHING

"Grant's coaching skills with his knowledge in business and sales, have guided me towards achieving early success whilst developing a new market sector. Grant's understanding of planning and the communication of plans, have been a great help to focus my actions and guide my business into the new year."

- Cory Brooks, Sales Manager, Western Advance, Australia

"This was the most productive Monday morning I have ever had in the office!"

- Will Russell, Business Development Manager

"I am positively surprised, given my many years of corporate experience, how Grant's coaching helped focus and refine my cluttered mass of business ideas into a clear concept complete with strategy and actions. His coaching style 'prods and tugs' at many levers, he supports you through sharing experiences from his many challenges and takes you to a point where you can move forward with much greater confidence. Powerful Humans indeed harnesses your potential."

– Mark Lamb, Owner Soul Earth Sky

"I had three coaching sessions with Grant and in that time we drilled down and exposed a solid message and developed a structure to deliver it to the market."

- Luke Richmond, Author, Speaker and Adventurer

"Its been an incredible journey to have Grant as my coach and my business is reaping the benefits of his wisdom and guidance. Grant employs an impartial, structured coaching foundation that has allowed me to develop as a professional and a person. A great investment for anyone looking to take your performance to the next level."

- Shawn McEwan, Professional EMCEE



Section 2: **EXECUTIVE COACHING**

"Grant's natural curious personality, coupled with his zest for adventure and pushing personal and professional boundaries resonated extremely well with me."

- Dan Clements, Managing Director of Identify Leaders

"He has a way of re-focusing you toward a path of self discovery and helping put in place the strategies and tools to continue to be effective long after the coaching is finished."

- Dave Phua, Performance Education Gradability

"Grant helped me focus my message, draw upon my strengths and add some new twists. My audience found the speech fun, inspirational and thought-provoking."

- Tom Abbott, Motivational Sales Speaker

"I have used Grant's coaching services prior to a number of important training and public speaking events to help me produce a more engaging way to tell the story and get my message across in a meaningful, compelling and memorable way. As an expert in public speaking and storytelling himself, he has a very methodical approach to the preparation process and always adds significant value when preparing."

- Mark Cunningham, Head of Business Intelligence

"Although I had identified an area of personal development I had wanted to address, progress sat idle amongst a busy schedule. Having engaged Grant, we quickly refined the goal and set clear measurable steps to achieve it. The sessions meant the goal was progressed and my team and I benefited enormously. Grant is fun, engaging and most importantly effective. I highly recommend engaging Grant to tackle your goals and I will certainly do so again."

- Dave Field, Operations Manager for Ocean Surveys



Section 3: **POWERFUL LIFE GOALS COACHING**

"Grant is one of the most dynamic people you'll ever come across, a real pocket rocket. He's also the most supportive mentor I ever had. I left the coaching session, fired up, with renewed purpose and a clear sense of direction."

- Terence Tay, Educator

"The sessions provided a framework to help me see the 'light at the end of the tunnel' by breaking down the steps I needed to take into realistic bitesized actions to help me move forward and re-invent my life. I am grateful for the time I have spent with Grant. Asking for his help is one of the best things I could have done for myself. If you're feeling stuck, I would highly recommend you contact Grant!"

- Beth Philips

"Axe gave me speaking coaching by SKYPE over a period of 2 months. During this time he was extremely helpful and motivating. He gave me great technical and professional advice to help me improve my presentation content, key messages and delivery. This led to a very successful speech in front of 300 people!"

- Dominique Schell